

# The Edge

September - October 2022



## SEW GOOD!

Our Stitches and Knitters are a wonderful group of kind-hearted craftspeople.

See Page 4

## Your sales experts

Selling your Palm Lake Resort home with one of our local Sales Consultants makes the most sense. But there are additional benefits too

## Around the grounds

Our social butterflies have definitely been busy these past few months. Check out just some of their great adventures inside...

## Weekly activities aplenty

Have you scanned our Weekly Activities list lately? Maybe there's a new hobby awaiting you there?



**Pictured:** What an exquisite - albeit frosty - view from the Pinnacle look-out/walkway recently. Thanks to Alison and Eric Gibbons (Home 231) for the snap.

# Welcome

Hello all and welcome to another edition of our resort newsletter, *The Edge*.

Well, if the weeks flew by any faster, we would have to strap ourselves in! Here we are at the start of spring, already enjoying warm sunshine and all the promise of summer.

The grounds are looking their best right now, and with the hard work and gentle care of our dedicated gardeners, we can look forward to seeing some spectacular colours in the resort gardens in the coming weeks. So remember, take your time, enjoy the views and stop and smell the roses (literally and figuratively!). With the Toowoomba Carnival of Flowers on our doorsteps this month, it shouldn't be hard to find a few million roses!

This newsletter edition is packed full of homeowners having a wonderful time in each other's company and, as Caretakers, this is so wonderful to witness. While we have lovely grounds and the homes here are just as impressive, it's that sense of community that Palm Lake Resort offers that really makes life here worth living! If you're looking for something new to do now that we have finished with our winter hibernations, head to Page 5 and go through the impressive Weekly Activities list. You might find something that piques your interest and starts a whole new passion/hobby in your life!

Enjoy the read. We'll see you around the resort grounds.

**Mark Kelly & Karen Hopkins**  
Palm Lake Resort Toowoomba Caretakers

## Contact us

Looking for more info about Palm Lake Resort Toowoomba? Find us here:

**Online:** [palmakeresort.com.au](http://palmakeresort.com.au) and choose "Toowoomba" from the "Our resorts" menu.

**Social media:** Follow Palm Lake Resort on Facebook and Instagram to see what's happening right across our 28 Palm Lake Group locations.

**Address:**  
Gate 1, 97-161 Hogg St, Cranley.

**FRECALL:** 1800 280 129.

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## News briefs



**Extra!  
Extra!**

If you haven't already received a copy of the Spring 2022 edition of our company magazine, *Your Time*, you should check it out online. Visit [palmakeresort.com.au](http://palmakeresort.com.au) and click on the 'News & Events' tab.

## Holidays are nigh

The holidays are on our radars again already. Our smallest family members will be on school holidays from Saturday, September 17 to Monday, October 3, inclusive. With the weather warming up, make sure you get them out and about around our resort grounds - there's so much for them to do and see here!

## Brisbane Festival is on now

From September 2-24, Queensland's premier arts event, Brisbane Festival, will light up the city in a blaze of colour, with extraordinary art, installations and live performances from home and across the world. Visit [brisbanefestival.com.au](http://brisbanefestival.com.au) for the full schedule of events.

## What's in your bloomin' diary this month?

Three words: Carnival of Flowers! The festival website is brimming with info to help you plan your month ahead. One thing you shouldn't miss out on though, is a stickybeak through your fellow gardeners' yards around town. Our Garden City is home to thousands of passionate gardeners who work year-round transforming their private gardens into stunning floral showpieces. They are full of inspiration that you can bring home and apply to your own Palm Lake Resort patch. There are so many amazing gardens to explore that you'll need the map from *The Chronicle* newspaper on Friday, September 16. Copies can be purchased from TCOF Info Hubs in the floral parks or at the Toowoomba Visitor Information Centre in James Street. The open-home gardens will be available for a walk through from:

- September 16-18, 9am to 5pm
- September 23-25, 9am to 5pm

Some competition gardens will also be open for the full 10 days between September 16-25. And the best part? It's all free! Make sure you grab *The Chronicle* newspaper on September 16 to find the locations, and visit [tcof.com.au](http://tcof.com.au) for a full run-down of the month's events.

## Our croquet winners!

Palm Lake Resort Toowoomba residents Tim Jones and Alyson Nolan recently participated in the Bribie Island Croquet Tournament. Both Tim and Alyson won their competitions and, together with their spouses, had a lovely weekend away - enjoying the slightly warmer weather. Congratulations to you both and thank you for flying the flag for Palm Lake Resort!





"FOR IT IS IN GIVING THAT WE RECEIVE"

- ST FRANCIS OF ASSISI



# Around the grounds

**Pictured below:** Homeowner Marilyn celebrated her 70th birthday with friends and residents alike in the Pinnacle Country Club recently. One of the many advantages of living in our resort is making use of the wonderful facilities. Our resident band, Eklipz, were also on hand to add to the celebration and atmosphere with their wonderful music.



**Pictured right:** Residents enjoyed a wonderful musical experience courtesy of Adrian Brand and his pianist wife, Martine, who were visiting us all the way from Paris. Adrian sang a selection of operatic arias and was later accompanied by his mother, June (Home 540).



**By Chris Ingram  
(on behalf of all the Stitches & Knitters)**

I am a great believer in fate and this day (pictured above) was one of those days. The Stitches & Knitters has gathered for our weekly Thursday get together. In our stash we had four patchwork quilts that we had completed (after a very generous donation from Pam), together with several crocheted knee rugs and three dog coats.

On this particular morning, we had an unexpected visit from homeowner Lyn, together with her family who live in Lismore. After listening to Joanne's stories of the residents' hardships and what they are still going through post-flood, our decision to donate our stash to Joanne was a no-brainer. Joanne and her daughter Emily (pictured above right) have been assisting their fellow Lismore residents with support, accommodation and cooking meals etc. Joanne and Emily are taking the quilts back to Lismore to hand them out to those who desperately need them. Of course, this gift would not have been possible without the generous donations of fabric and yarns by our fellow Palm Lake Resort homeowners. We should also thank and acknowledge the ladies who put together the quilts and crocheted the knee rugs. A big thankyou to all involved.

**Pictured above:** A snapshot of half time during the State of Origin coverage in our Misty Ridge Country Club movie theatre - the big games are always better on our big screen! Our Queenslanders were definitely even happier by the end of the night!



**Pictured above:** Calling all Alisons! Did you know there are five Alisons at Palm Lake Resort Toowoomba? Any new Alisons are more than welcome to join this fun group. The girls meet once or twice a year for morning tea. If you are a new Alison in our community, make sure you contact Alison at Home 231.

**Pictured below:** We might be 150-odd kilometres from the coastline, but Toowoomba proved to be the perfect destination for this intrepid traveller who decided to take a scenic flight out to the roof of Home 500 recently!



## Weekly activities

(PLR) denotes Palm Lake Resort-sponsored activities.  
(RC) denotes activities organised by our residents. Please check with the Residents' Committee and/or the specific organisers of each event for more info before you attend.

### Monday

- 8.30am: Aerobics, Misty Ridge (PLR)
- 8.30am: 500 cards, Pinnacle (RC)
- 9.30am: Beginners line dancing, Pinnacle (PLR)
- 10.45am: Intermediate line dancing, Pinnacle (PLR)
- 12noon: 500 cards, Misty (RC)
- 1pm: Mahjong, Misty (RC)
- 1pm: Hand and Foot cards, Pinnacle (RC)
- 2pm: Darts, Pinnacle (RC)
- 3pm: Indoor bowls, Misty (RC)

### Tuesday

- 8.30am: Beginners line dancing, Pinnacle (PLR)
- 8.45am: Bus to Grand Central (PLR)
- 9.30am: Intermediate line dancing, Pinnacle (PLR)
- 10.30am: Aqua aerobics, Misty (PLR)
- 12noon: Bistro lunch, Misty Ridge (PLR)
- 1pm: Craft work and Canasta, Misty (RC)
- 1pm: Pool/billiards, Pinnacle (RC)
- 2pm: Aqua aerobics, Pinnacle (PLR)
- 2pm: Tai chi, Pinnacle Bowls (PLR)
- 6pm: Dinner, Pinnacle (PLR)

### Wednesday

- 8.30am: 500 cards, Pinnacle (RC)
- 9am: Tai chi, Misty Ridge (PLR)
- 10.15am: Steady steps, Pinnacle (PLR)
- 10.30am: Yoga, Misty Ridge (PLR)
- 11.15am: Pilates mat class, Pinnacle (PLR)
- 12noon: Bistro lunch, Pinnacle (PLR)
- 1pm: Hand and Foot cards, Pinnacle (RC)
- 5.30pm: Dinner, Misty Ridge (PLR)

### Thursday

- 8.30am: Intermediate line dancing, Misty Ridge (PLR)
- 8.45am: Bus to Clifford Gardens, departs from both Country Clubs (PLR)
- 9am: Stitches and Knitters, all day, Pinnacle (RC)
- 12noon: Bistro lunch, Misty Ridge (PLR)
- 12noon: Lunch, Pinnacle (PLR)
- 12noon: 500 cards, Misty (RC)
- 1pm: Craft work, Misty (RC)
- 1pm: Trivia and Pool/billiards, Pinnacle (RC)
- 1.15pm: Bingo, Misty (RC)
- 2pm: Aqua aerobics, Pinnacle (PLR)
- 2pm: Ukulele lessons, Pinnacle (RC)
- 3pm: Indoor bowls, Misty (RC)
- 6pm: Dinner, Pinnacle (PLR)

### Friday

- 8am: Pilates mat class, Misty Ridge (PLR)
- 8.30am: 500 cards, Pinnacle (RC)
- 9am: Steady Steps, Misty Ridge (PLR)
- 9am: Bus to Bunnings, last Friday of the month (PLR)
- 9am: Craft work, Misty (RC)
- 10am-12noon: Milon Gym inductions, Pinnacle (PLR)
- 1pm: Mahjong, Misty (RC)

### Saturday

- 9am: Colouring-in, Misty (RC)
- 12noon: Hand and Foot cards, Misty (RC)
- 12noon: Watercolours, Pinnacle (RC)
- 1pm: Backgammon, Misty (RC)
- 1pm: Pool/billiards, Pinnacle (RC)

### Sunday

- 12noon: 500 cards, Misty (RC)

# Christmas comes early



SOCIAL GET-TOGETHERS ARE WHAT WE DO BEST!

## By Barbara Hay (Home 503)

Christmas in July was celebrated with 58 people at the Farmers Arms Hotel at Cabarla.

It was a cold windy day, but we were greeted by hotel staff with either a glass of Champagne or orange juice and a lovely log fire had been lit in the early hours of the morning which made the dining area very cosy and warm for us.

Everyone was definitely in 'relax mode' upon arrival, and the room was filled with laughter and banter until lunch was served at noon. Our lovely warm meal arrived in an alternate drop of either roast beef or roast pork followed by a lovely selection of desserts. All food was locally acquired, and most plates went back completely empty.

Thor (the Hotel's Licensee) and his wife, Kerryanne, bent over backwards for us, and even had the room decorated for the spirit of the event. An enjoyable day was had by all.

# Leyburn's winning drop

## By Richard Hooke (Home 284)

Four buses and 50 Palm Lake Resort residents had a very memorable trip organised by the Social Committee to the Between Two Rocks winery at Leyburn on a magnificent sunny winter day recently.

The vineyards were very well cared for, the location picturesque and the cellar door modern, well designed, light and airy and providing a wonderful view of the vines and surrounding hills.

Pizza, cheese and crackers with antipasto were provided with the wine tasting which was generous. The bonus was the quality of the wine - which exceeded most of the group members' expectations. All wine is produced on the estate with none imported and it's vegetarian friendly with minimal sulphites and preservatives.

A great fun day was had by all with a significant quantity of wine purchased and bought home for later enjoyment.





# Local experts

## THERE ARE MYRIAD BENEFITS OF BUYING AND SELLING YOUR PALM LAKE RESORT HOME VIA OUR LOCAL PALM LAKE RESORT SALES EXPERTS.

There's little doubt that Toowoomba Senior Sales Consultant Shirley Ortez and the team are best placed to help you move into and, when the time comes, out of your Palm Lake Resort abode. Here's why...

### HIGHEST POSSIBLE SALES PRICE

Unlike traditional real estate, the sales history of our Palm Lake Resort homes is not published publicly. This means external real estate agents don't have the tools they need to appraise your home accurately within the unique Palm Lake Resort market, under our manufactured home estate structure. They are not aware of the true value of homes within our resorts which has, in the past, resulted in homes being under-valued and under-sold by these external agents. Our Caretakers and Sales Consultants work hard to ensure you get the highest possible return for your home.

### CONSTANT DEMAND

The first place that buyers go when looking for a community lifestyle resort within the Palm Lake Group is the Sales Information Centre or Caretakers' office in their chosen resort location. Our Sales Consultants and Caretakers are currently receiving new enquiries daily and always have a wait list of qualified cash buyers ready to inspect your home.

### FAST AND EASY PROCESS

There's little doubt that the market for over-50s homes across our Palm Lake Resort network is hot right now! Our teams are currently selling many homes off market, within days of them being listed. For Palm Lake Resort homeowners looking to move on, this eliminates the long timeframes, stress and increased costs associated with listing with an external agent. This also provides you with greater privacy and less disruption to your routine, giving you more time to focus on your next move.

### WEALTH OF EXPERTISE

Considering the Palm Lake Resort brand celebrates 45 years of history in 2022, the majority of our Palm Lake Resort Sales Team members are very experienced in our product. For newer Sales Consultants, they are well supported by our network of expert Palm Lake Group real estate professionals right across the country. And, of course, everyone has the complete support of our experienced management team and the Elliott family company owners themselves. There really isn't anyone better positioned to sell your Palm Lake Resort home and the benefits of our over-50s community lifestyle resorts than one of our own.

### COMMISSION-FREE TRANSITION

Did you know that if you are a resident of any Palm Lake Resort and relocate to a brand new home in a different Palm Lake Resort location, you won't pay any agent's commission on the sale of your original Palm Lake Resort home? Maybe a move within the Palm Lake Group is calling your name? When the time comes for you to sell your Palm Lake Resort home, make your first port of call our Sales Information Centre – it's that easy!

# Preparing your home for sale

## SELLING YOUR HOUSE CAN BE EMOTIONAL AND EXHAUSTING. ENSURE YOU'VE DONE EVERYTHING YOU CAN TO MAKE YOUR HOME SALEABLE WITH THESE HANDY TIPS FROM OUR PALM LAKE RESORT REAL ESTATE EXPERT.

Many of our Palm Lake Resort Sales Team members have spent a vast majority of their careers in real estate, matching impressive homes with equally as amazing homeowners. Shirley Ortez started with Palm Lake Resort in 2011 and oversees Palm Lake Resort Toowoomba's re-sales. With 11 years' experience selling new and established lifestyle resort homes, we asked Shirley for her tips on how homeowners can best prepare their home for sale.

"First impressions count and presentation is especially important," Shirley says. "Get your home looking spectacular before allowing inspections. Set the standard from the start. Ensure the front of your property, including pavements, the garage door and front door area, is clean and clear of any hazards because first impressions really do last. Also, deal with any minor maintenance - it's important for buyers to know they are purchasing a home that has been well cared for."

Inside the home, Shirley says the first step is to declutter and de-personalise – a rental storage unit may be your best friend here. Not only will decluttering give you a clear space to work with, but it will also be a big help when it comes time to pack up your things and move out. De-personalising helps a potential buyer see themselves living in your home, and they won't be able to do that if every wall and surface is covered with photos of your family and personal knick-knacks you've collected over the years.

Try to keep the furniture and décor understated for the same reason – you might love your bright floral armchair, but a potential buyer might not be able to look past it long enough to envision themselves living in your home. The more space you can create – without the house looking empty – the better, so clear the bookshelves and keep the benchtops bare.

Clean out those wardrobes, too. Buyers will certainly look through them, to consider how much storage space your abode offers.

"Give your home a good spring clean," Shirley says. "Hire a cleaning company for a few hours that can help you out; it will be worth the investment. Ensure the kitchen and bathrooms in particular are immaculate and make sure that outdoor areas are manicured and maintained."

## SHIRLEY'S OTHER TIPS FOR PREPARING YOUR HOME FOR SALE

- Consider painting your bright feature walls in more neutral colours to appeal to a larger range of buyers.
- Make sure all lights are turned on and even consider upgrading a few lightbulbs to really brighten your space.
- Fresh flowers on the table, candles or air fresheners all smell welcoming and help you immediately get into a buyer's good books.
- Have your furry friend minded for the duration of the inspection and tidy up after them to ensure the yards are clear.
- Leave buyers alone with the agent during home inspections. This will put the buyer at ease and they won't feel like they are imposing on you.



# Homes for sale

Home 172 - \$515,000



## Indoor/outdoor living delight

This immaculately presented home is sure to impress. The home has been uniquely designed to offer two separate living areas which is an added bonus. The open-plan design leads you from the formal lounge, through to the kitchen and dining room. Across the back of the home is a fully enclosed alfresco area, which faces north to take in the winter sun. The sliding doors open fully to allow an indoor/outdoor option. This offers a beautiful space to sit and enjoy the tranquil and beautifully maintained garden. The extra-long garage has enough room for a car and an office at one end. Security lights and screen doors (front and back) are just a few of the many extras this charming home has to offer. Call to book an inspection as this one will not last long.

Home 305



ANOTHER HOME SOLD!

Home 474



SOLD IN ONE WEEK!

Home 315



SOLD IN 24 HOURS!

Home 219



SOLD IN 24 HOURS!

Home 16



SOLD IN 24 HOURS!

Home 23



SOLD IN LESS THAN 24 HOURS!

## Looking to sell your home?

### Your sales update

Well, it certainly has been a super busy couple of months in the Sales Information Centre. Even though we have now officially sold all brand new homes, enquiry and demand has not slowed. The first place buyers go when looking for a community lifestyle resort within the Palm Lake Group is the Sales Information Centre in their chosen location. We are currently selling many homes off market, within days of them being listed. It seems so many are keen to make Palm Lake Resort their home!

### Cash buyers await

Has your situation changed such that you are considering moving on? We can provide you with a no-obligation free appraisal of your home and also match you with the right buyer. Easy! Many of the established homes sold here in recent months have only been on the market for a few days or a week. Many don't even get a chance to be formally listed - our database of cash buyers are that eager to secure their over-50s dream here with us!



For home appraisals, private resort tours and any other general sales enquiries, contact Palm Lake Resort Toowoomba Senior Sales Consultant **Shirley Ortez** on 0417 189 927 or email [shirleyo@palllake.com.au](mailto:shirleyo@palllake.com.au)

# Life is cruisy

at Palm Lake Resort.

Living at Palm Lake Resort has been compared to living the cruise ship lifestyle everyday. Just like cruising, our residents have everything they need, right on their doorstep. Think resort-style pools, gymnasiums, a wealth of activities and entertainment, social gatherings, food and drink, and more. But you can captain your own ship, here at Palm Lake Resort. This is your time.



SALES INFORMATION CENTRE OPEN 5 DAYS | 9am – 4.30pm | FREECALL 1800 280 129  
salestoowoomba@palllake.com.au | 97-161 Hogg St, Toowoomba QLD



THE BEST IN OVER-50s LIVING. THIS IS YOUR TIME.  
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