

# The Pearler.

OCTOBER - NOVEMBER 2022



## Fill your diary

Our Weekly Activities program is full to the brim with things to keep you active and social.

## Welcome home

Whether you're moving in or moving out, our expert Sales Team is there to make the process as easy as possible.

## Music makers

Our resort is home to a number of talented musicians - hear from them inside.



# Welcome.



Welcome to the October-November edition of The Pearler, and to our first newsletter of spring!

Our grounds are springing back to life after a very wet winter, and we are investing in maintenance and upgrades around the resort – more about that on Page 6.

Thursday night dinners have once again kicked off in the Roundhouse. Our homeowners are really enjoying getting together for a few drinks and a lovely two-course meal each fortnight, which is being prepared by our new chef Chris. As numbers are limited, don't forget to put your name down early so you don't miss out. Rumour has it that our monthly Sunday barbecues are going to make a come-back, which is great news for our homeowners.

Now that the weather is warming up, we are getting ready resume our regular mowing schedule for the season ahead. Our gardeners have set up their mowing rounds and will, weather permitting, work hard to keep the lawns neat and tidy. Please don't ask to have your lawn attended to before your turn, as this is unfair for the other homeowners who are waiting patiently.

Daylight savings will start again for summer on Sunday October 2. Personally, I don't like the longer afternoons, though they do give us more time to enjoy being out in the garden or taking our furry friends for a walk.

Finally, I would like to extend a warm welcome to our newest homeowners, Greg (Home 148), Steve (Home 28) and Heather (Home 82). I am sure we will all make them feel welcome in their new home and look forward to seeing them enjoying our wonderful resort and community.

Until next time,

**Gary & Jenni Martin**  
Palm Lake Resort Yamba Caretakers

## CONTACT US

Looking for more information about Palm Lake Resort Yamba? Here's how you can reach us:

**FREECALL:** 1800 084 119

**Street address:**  
1 Orion Drive, Yamba NSW 2464

**Office hours:**  
10am to 2pm, Monday to Friday  
(weekends, by appointment)

**Email:**  
yamba@pallmlake.com.au

**Find us online at:**  
pallmlakeresort.com.au

**Get social:**  
Follow us on Facebook  
(@pallmlakeresort) and on  
Instagram (@pallml.lake.resort)

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## News briefs.

### EXTRA! EXTRA!

If you haven't already received a copy of the Spring 2022 edition of our company magazine, Your Time, you should check it out at [pallmlakeresort.com.au](http://pallmlakeresort.com.au) (click on the 'News & Events' tab).



### THE HOLY EMAIL

One day God was looking down at earth and saw all the rascally retirees' behaviour...

So, He called His angels and sent one to earth for a time.

When the angel returned, he told God, 'Yes, it is bad on earth; 95 percent of retirees are misbehaving and only 5 percent are not.'

God thought for a moment and said, 'Maybe I had better send down a second angel to get another opinion.'

So, God called another angel and sent her to earth for a time.

When the angel returned, she went to God and said, 'Yes, it's true. The earth is in decline; 95 percent of retirees are misbehaving, but 5 percent are being good...'

God was not pleased.

So, He decided to e-mail the 5 percent who were good, because he wanted to encourage them, and give them a little something to help them keep going.

Do you know what the e-mail said?

Okay, we were just wondering, because we didn't get one either.

### COURTESY BUS NUMBERS

Please make note of the following courtesy bus numbers should you need a lift around town!

**Yamba Bowling Club:**  
6646 2305

**Yamba Shores Tavern:**  
6646 1888

**Yamba Golf Club:**  
6646 2104

**Maclean Bowls Club:**  
6645 3711

**Connect You Too - Clarence Community Transport:**  
6645 3200

### EMERGENCY PHONE NUMBERS

**Yamba Police Station:**  
6646 2000

**Yamba Fire Brigade:**  
6646 2058

**Ambulance Service:** 000

**Maclean Hospital:** 6640 0111

**Grafton Hospital:** 6640 2222

**Ballina Hospital:** 6620 6400

**Lismore Base Hospital:**  
6624 0200

**St Vincent's Private Hospital:**  
6627 9600

**Clarence Community Transport:** 6645 3200

**Palm Lake Office - Oyster Cove:** 6646 9344

### GET SOCIAL

Are you on social media? We are, too! You can find Palm Lake Resort on Facebook and also Instagram. Make sure you like and follow our social media profiles to see even more news from right across our dozens and dozens of locations, across the east coast of Australia.

**Facebook:** @pallmlakeresort  
**Instagram:** @pallml.lake.resort

### REFER YOUR FRIENDS!

We know your friends love coming to visit your Palm Lake Resort home and enjoy sharing our resort facilities with you, right? Refer a friend to join you and become part of our exclusive community, and if they purchase an established Palm Lake Resort Tweed River home, you'll receive \$250 cash. Easy! Ask about our 'Refer a Friend' incentive at the office.



# Meet the music makers.

OUR RESORT IS HOME TO A NUMBER OF TALENTED MUSICIANS, FROM GUITARIST GARY GREGOR TO CHRIS, TRICIA AND WENDY – BETTER KNOWN AS ‘THE TRIO’. READ ON TO FIND OUT HOW THEY GOT INTO MUSIC, AND WHY THEY LOVE ENTERTAINING THEIR FRIENDS AND NEIGHBOURS HERE AT PALM LAKE RESORT YAMBA.

## THE TRIO

For three years, Chris (Home 155), Tricia (Home 157) and Wendy (Home 137) have come together each Friday morning for a jam session in the Roundhouse. They just love it. And with Chris on the guitar and Trish and Wendy providing the vocals, our other residents love the music that drifts from the Roundhouse each Friday morning just as much.

“Anyone is welcome to come along and enjoy the music for a few hours each week, and even sing along – or hum if you don’t know the words,” say ‘The Trio’.

Outside the resort, you can also find ‘The Trio’ entertaining at the Maclean Bowling Club on the last Sunday each month. During these performances, they team up with local band ‘The Country Ramblers’. You can also find them at the Brushgrove Hall singing with the ‘Tartan Brushy Club’ to the local folk and to residents of the local nursing homes in the Valley.

## GARY GREGOR

Gary (Home 48) first picked up a guitar at a very young age, and he soon taught himself to play music. Now, some 65 years later, he still enjoys playing his guitar and loves that he can now entertain the homeowners of Palm Lake Resort Yamba in the process.

Gary’s career path began in the army when he enlisted as a teenager. His years there included active service in Viet-

nam. Upon leaving the army, Gary became a police officer with the NT Police Force and, as a result, he was moved to different areas around Northern Territory and South Australia during his career.

Despite pursuing such demanding careers, Gary continued to play his music as a hobby. In 1983, that hobby saw him nominated for the Golden Guitar Award at the Tamworth Country Music Festival against some very serious talent – this was the year that Lee Kernaghan won the award.

“It was a great experience,” says Gary.

In the years that followed, Gary recorded a self-penned country music album. It was even produced by Idris Jones, a member of the band ‘The Mixtures’.

Expanding his talent for writing (and harking back to his time in the police force), Gary worked on a few crime novels in his late forties. He has published nine novels in a series of ten so far, with the tenth currently in progress.

“Several of my books have been based on true events,” Gary says, “but mainly they are fictional.”

When he isn’t writing, you can find Gary performing, guitar in hand, here at Palm Lake Resort Yamba. Our homeowners feel so fortunate to have Gary to entertain them at functions and get-togethers held at the Roundhouse.

# Hey, Dad!

Sunday September 4 marked Father’s Day, and our homeowners took the opportunity to celebrate with a fun event planned by our Social Club. Homeowners flocked to our resort club house, the Roundhouse, for a great luncheon to celebrate their own fathers, and the many fathers who call Palm Lake Resort Yamba home.

Great food and good company were the order of the day, and it was wonderful to see everyone come together for the special occasion. Well done to the Social Club on another great event, and to all involved. Keep an eye out for the next one!



“The imprint of a father remains forever on the life of the child.”



## Do your friends love it here, too?

We know your friends love coming to visit your Palm Lake Resort home and enjoy sharing our resort facilities with you, right? Refer a friend to join you and become part of our exclusive community, and if they purchase one of our established homes you'll receive \$250\* cash!

# \$250

cash bonus simply for referring a friend!

For more info or to refer your friend, FREECALL 1800 028.428. \*T&Cs apply



THE BEST IN OVER-50s LIVING. THIS IS YOUR TIME. [palmakeresort.com.au](http://palmakeresort.com.au)

## Weekly activities list.

### MONDAY

- 9am Indoor bowls
- 2pm Art group (\*til 4pm)
- 4pm Mixed pool
- 4pm Lawn bowls
- 7pm Darts

### TUESDAY

- 8am Golf (nine holes)
- 9am Craft/Quilters
- 11.30am Pilates
- Afternoon Croquet
- 3pm Pool/Snooker

### WEDNESDAY

- 8am Tennis
- 8.30am Exercise class
- 11.30am Tai Chi
- 1pm Cards

### THURSDAY

- 8.30am Lawn bowls
- 9am Chess (in Roundhouse)
- Morning Croquet
- 12.45pm Cards (500)

### FRIDAY

- 8am Tennis
- 3pm Pool/Snooker

### SATURDAY

- 1pm Mah Jong
- 2pm Rummikub (in Roundhouse)

### SUNDAY

- 8.30am Lawn Bowls
- 3pm Pool/Snooker



## Work in progress.

Maintenance has been on the agenda at the moment, with all the concrete pathways around the Clubhouse and surrounding areas being removed and replaced. New drains have been installed which should solve the water ponding issues we have been experiencing during the wet season. It was also great to have all the pathway lighting replaced with new LED bollards.



## Check mates.

Did you know that there is a thriving chess group here at Palm Lake Resort Yamba? Members enjoying weekly chess in the Roundhouse on Thursday mornings from 9am. New members are welcome to come along and join in – and, if you would like to learn how to play, please contact Leo (Home 7, ph. 0488 089 138) who would be more than happy to give some lessons.



# Local experts.

THERE ARE MYRIAD BENEFITS OF BUYING AND SELLING YOUR PALM LAKE RESORT HOME VIA OUR LOCAL PALM LAKE RESORT SALES EXPERTS. THERE'S LITTLE DOUBT THAT OUR LOCAL TEAM MEMBERS ARE BEST PLACED TO HELP YOU MOVE INTO AND, WHEN THE TIME COMES, OUT OF YOUR PALM LAKE RESORT ABODE.

## Highest possible sales price

Unlike traditional real estate, the sales history of our Palm Lake Resort homes is not published publicly. This means external real estate agents don't have the tools they need to appraise your home accurately within the unique Palm Lake Resort market, under our manufactured home estate structure. They are not aware of the true value of homes within our resorts which has, in the past, resulted in homes being under-valued and under-sold by these external agents. Our Caretakers and Sales Consultants work hard to ensure you get the highest possible return for your home.

## Constant demand

The first place that buyers go when looking for a community lifestyle resort within the Palm Lake Group is the Sales Information Centre or Caretakers' office in their chosen resort location. Our Sales Consultants and Caretakers are currently receiving new enquiries daily and always have a wait list of qualified cash buyers ready and waiting to inspect your home.

## Fast and easy process

There's little doubt that the market for over-50s homes across our Palm Lake Resort network is hot right now! Our teams are currently selling many homes off market, within days of them being listed. For Palm Lake Resort homeowners looking to move on, this eliminates the long timeframes, stress and increased costs associated with listing with an external agent. This also provides you with greater privacy and less disruption to your routine, giving you more time to focus on your next move.

## Wealth of expertise

Considering the Palm Lake Resort brand celebrates 45 years of history in 2022, the majority of our Palm Lake Resort Sales Team members are very experienced in our product. For newer Sales Consultants, they are well supported by our network of expert Palm Lake Group real estate professionals right across the country. And, of course, everyone has the complete support of our experienced management team and the Elliott family company owners themselves. There really isn't anyone better positioned to sell your Palm Lake Resort home and the benefits of our over-50s community lifestyle resorts than one of our own.

## Commission-free transition

Did you know that if you are a homeowner at any Palm Lake Resort and relocate to a brand new home in a different Palm Lake Resort location, you won't pay any agent's commission on the sale of your original Palm Lake Resort home? Maybe a move within the Palm Lake Group is calling your name? When the time comes for you to sell your Palm Lake Resort home, make your first port of call our local caretakers' office.

# Preparing your home for sale.

**SELLING YOUR HOUSE CAN BE EMOTIONAL AND EXHAUSTING. ENSURE YOU'VE DONE EVERYTHING YOU CAN TO MAKE YOUR HOME SALEABLE WITH THESE HANDY TIPS FROM OUR PALM LAKE RESORT REAL ESTATE EXPERT.**

Many of our Palm Lake Resort Sales Team members have spent a vast majority of their careers in real estate, matching impressive homes with equally as amazing homeowners. Jenni Martin has been with Palm Lake Resort for many years, and has gained extensive sales experience during her time as a Sales Consultant here at Palm Lake Resort Yamba. We asked Jenni for her tips on how homeowners can best prepare their home for sale.

"First impressions count and presentation is especially important," Jenni says. "Get your home looking spectacular before allowing inspections. Set the standard from the start. Ensure the front of your property, including pavements, the garage door and front door area, is clean and clear of any hazards because first impressions really do last. Also, deal with any minor maintenance - it's important for buyers to know they are purchasing a home that has been well cared for."

Inside the home, Jenni says the first step is to declutter

and de-personalise – a rental storage unit may be your best friend here. Not only will decluttering give you a clear space to work with, but it will also be a big help when it comes time to pack up your things and move out. De-personalising helps a potential buyer see themselves living in your home, and they won't be able to do that if every wall and surface is covered with photos of your family and personal knick-knacks you've collected over the years.

Try to keep the furniture and décor understated for the same reason – you might love your bright floral armchair, but a potential buyer might not be able to look past it long enough to envision themselves living in your home. The more space you can create – without the house looking empty – the better, so clear the bookshelves and keep the benchtops bare.

Clean out those wardrobes, too. Buyers will certainly look through them, to consider how much storage space your abode offers.

"Give your home a good spring clean," Jenni says. "Hire a cleaning company for a few hours that can help you out; it will be worth the investment. Ensure the kitchen and bathrooms in particular are immaculate and make sure that outdoor areas are manicured and maintained."

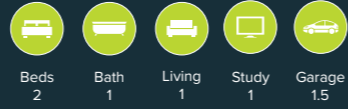
## Jenni's other tips for preparing your home to go on the market

- Consider painting your bright feature walls in more neutral colours to appeal to a larger range of buyers.
- Make sure all lights are turned on and even consider upgrading a few lightbulbs to really brighten your space.
- Fresh flowers on the table, candles or air fresheners all smell welcoming and help you immediately get into a buyer's good books.
- Have your furry friend minded for the duration of the inspection and tidy up after them to ensure the yards are clear.
- Leave buyers alone with the agent during home inspections. This will put the buyer at ease and they won't feel like they are imposing on you.



# Homes for sale.

## Home 83 - \$530,000

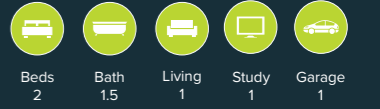


### Space aplenty.

This two-bedroom home was recently painted inside and out, with new carpet installed. It has an open-plan living area and a great sized kitchen with new appliances. Both bedrooms have built-in wardrobes and there is also a large study/multipurpose room that could be a third bedroom. There is also a full-sized bathroom plus an extra toilet in laundry. Air-conditioning and ceiling fans throughout.

The sunny back patio area offers views through to the water and a fenced back area. Lock up garage is big enough for two small cars, with a built-in workbench and storage area.

## Home 6 - \$625,000

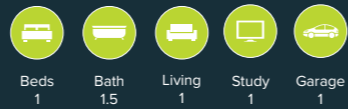


### Immaculately presented.

This beautiful waterfront home features two large built-in wardrobes in the master bedroom, a second bedroom plus a multi-purpose room/study with built-in desk. There is also a large renovated bathroom with walk-in shower as well as a powder room with a second toilet.

The designer kitchen offers gas cooktop, dishwasher and large pantry with built in drawers. There is loads of storage throughout the home, as well as bamboo flooring and new carpet. There is air conditioning in the living area and master bedroom. Large sunroom with stunning views over the waterway.

## Home 42 - \$515,000



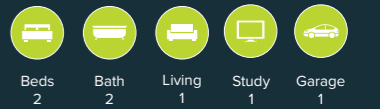
### Open-plan living at its best.

This home is conveniently-located near the community facilities and swimming pool. The second bedroom has been extended into an extra north facing open area which could be used for craft/work. One bathroom, one toilet and separate laundry area.

Lovely open plan lounge, kitchen and dining which leads into a glassed in sunny front patio, perfect spot to sit and read a book with a cuppa.

Single lock-up garage, solar panels on roof and a private fenced outdoor paved area, great for your fur baby.

## Home 134 - \$499,950



### North facing, with water views.

This beautifully presented two-bedroom home offers a study/multi-purpose room, large built-in wardrobes in the bedrooms and two full bathrooms with extra-large shower in ensuite.

There is an open-plan lounge and dining, with a fully-enclosed front patio which opens to the lounge area. A new kitchen has been installed with lots of drawers and a large open design. New air conditioner, solar panels on the roof and exterior blinds installed.

Want to book a private tour and find out more about our resort? FREECALL 1800 084 119 or email [yamba@pallmlake.com.au](mailto:yamba@pallmlake.com.au) You can also visit us online at [pallmlakeresort.com.au](http://pallmlakeresort.com.au)

# Life is cruisy

at Palm Lake Resort.

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Living at Palm Lake Resort has been compared to living the cruise ship lifestyle everyday. Just like cruising, our homeowners have everything they need, right on their doorstep. Think resort-style pools, gymnasiums, a wealth of activities and entertainment, social gatherings, food and drink, and more. But you can captain your own ship, here at Palm Lake Resort.

**This is your time.**



To find out which homes are available right now, **FREECALL** 1800 084 119  
**email** [yamba@palllake.com.au](mailto:yamba@palllake.com.au) or **visit us** at 1 Orion Dr, Yamba NSW 2464



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**THE BEST IN OVER-50s LIVING. THIS IS YOUR TIME.**

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